Wesley Urban Ministries Inc. Financial Statements For the year ended March 31, 2022

For the year ended March 31, 2022

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Independent Auditor's Report

To the Board of Directors of Wesley Urban Ministries Inc.

Qualified Opinion

We have audited the financial statements of Wesley Urban Ministries Inc. (the "Organization"), which comprise the statement of financial position as at March 31, 2022, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Organization derives revenue from donations and fundraising activities, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to excess of revenue over expenses, and cash flows from operations for the years ended March 31, 2022 and 2021, current assets as at March 31, 2022 and 2021, and net assets as at April 1 and March 31 for both the 2022 and 2021 years. Our audit opinion on the financial statements for the year ended March 31, 2021 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants Oakville, Ontario June 29, 2022

Wesley Urban Ministries Inc. Statement of Financial Position

March 31		2022	2021	
Assets				
Current Cash and cash equivalents Restricted cash and short-term investments (Note 2) Accounts receivable Prepaid expenses	\$	211,416 534,786 1,996,833 20,054	\$ 2,343,351 593,478 1,108,594 19,984	
Restricted long-term investments (Note 2) Endowment investments (Note 8) Capital assets (Note 3)		2,763,089 5,057,673 31,705 639,160	4,065,407 3,422,777 31,630 756,367	
	\$	8,491,627	\$ 8,276,181	
Liabilities and Net Assets				
Current Accounts payable and accrued liabilities Deferred revenue (Note 5)	\$	1,919,383 536,413	\$ 1,206,250 1,288,626	
		2,455,796	2,494,876	
Deferred capital contributions (Note 6)	<u> </u>	458,620 2,914,416	573,644 3,068,520	
Net Assets Unrestricted net assets Board restricted net assets (Note 7) Endowments (Note 8)	_	721,223 4,824,283 31,705	1,794,924 3,381,107 31,630	
		5,577,211	5,207,661	
	\$	8,491,627	\$ 8,276,181	

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Wesley Urban Ministries Inc. Statement of Operations

For the year ended March 31		2022	2021
Revenue			
Community donations and grants (Note 9) Grants	\$	1,817,995	\$ 1,870,520
Government of Canada		3,833,999	2,094,407
Government of Ontario		2,759,975	3,420,439
Municipalities		7,537,649	7,839,608
The United Church of Canada		129,597	141,706
Participant fees		1,443,959	1,107,559
Interest and investment income		141	6,225
Amortization of deferred capital contributions (Note 6)	_	196,262	170,996
	_	17,719,577	16,651,460
Expenses			
Salaries and benefits		11,525,221	9,664,722
Program expenses		3,589,630	3,394,587
Purchase of services		602,405	347,480
Rent		505,237	552,486
Amortization of capital assets		290,512	271,083
Building, property and janitorial		240,813	281,702
Staff development		164,584	186,086
Maintenance and supplies		150,699	100,104
Communications		124,894	126,846
COVID-19 programs and expenses		90,701	436,881
Professional fees		88,527	188,942
Fundraising		78,149	79,915
Insurance		65,795	64,311
Travel		47,797	47,141
Interest and other charges		12,616	8,386
Office and general	_	5,643	17,622
	_	17,583,223	15,768,294
Excess of revenue over expenses before other items	_	136,354	883,166
Other items			
Donations from various estates (Note 7) Interest and investment income related to		100,233	157,582
board restricted assets	_	132,963	402,428
	_	233,196	560,010
Excess of revenue over expenses	\$	369,550	\$ 1,443,176

Wesley Urban Ministries Inc. Statement of Changes in Net Assets

For the year ended March 31

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	_	Unrestricted (Note 7)	Board Restricted	Eı	ndowment (Note 8	-	2022 Total
Balance, beginning of year	\$	1,794,924	\$ 3,381,107	\$	31,630	\$	5,207,661
Excess of revenue over expenses		369,475	-		75		369,550
Transfers to Board restricted	_	(1,443,176)	1,443,176		-		
Balance, end of year	\$	721,223	\$ 4,824,283	\$	31,705	\$	5,577,211
		Unrestricted (Note 7)	Board Restricted	Er	ndowments (Note 8)		2021 Total
Balance, beginning of year	\$	351,836	\$ 3,381,107	\$	31,542	\$	3,764,485
Excess of revenue over expenses	_	1,443,088	-		88		1,443,176
Balance, end of year	\$	1,794,924	\$ 3,381,107	\$	31,630	\$	5,207,661

Wesley Urban Ministries Inc. Statement of Cash Flows

For the year ended March 31		2022	2021
Cash flows from operating activities Excess of revenue over expenses for the year Adjustments to reconcile excess of revenue over expenses to net cash provided by (used in) operating activities	\$	369,550	\$ 1,443,176
Amortization of deferred capital contributions Amortization of capital assets Changes in non-cash working capital balances		(196,262) 290,512	(170,996) 271,083
Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Deferred revenue		(888,239) (70) 713,133	(322,616) 1,862 213,265
Deterred revenue	_	(752,213) (463,589)	576,755 2,012,529
Cash flows from investing activities Purchases of restricted cash and investments, net Capital asset additions		(1,576,279) (173,305)	(400,265) (89,447)
	_	(1,749,584)	(489,712)
Cash flows from financing activity Deferred contributions received	_	81,238	39,845
Increase (decrease) in cash and cash equivalents during the year		(2,131,935)	1,562,662
Cash and cash equivalents, beginning of year	_	2,343,351	780,689
Cash and cash equivalents, end of year	\$	211,416	\$ 2,343,351
Represented by Cash Cash equivalents	\$	110,716 100,700	\$ 2,242,651 100,700
	\$	211,416	\$ 2,343,351

March 31, 2022

1. Significant Accounting Policies

Nature of Business

The Organization was founded in 1955 and was incorporated, as a corporation without share capital, under letters patent issued under the Ontario Corporation Act on August 22, 1979. The Organization is a registered Canadian charity and is therefore exempt from payment of income tax as provided under the Income Tax Act.

Its purpose is to alleviate and prevent poverty in Hamilton, Halton and Brantford, in every stage and from every walk of life.

Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

Revenue and expenses related to program delivery and administrative activities are reported in the Unrestricted fund.

Investment income earned on endowments is reported in the Statement of Operations and is used in accordance with the purposes established by the donors.

Board restricted net assets reports amounts that have been internally restricted by the Board of Directors. These may include bequests, donations, interest earned on restricted funds and any excess of revenue over expenses from operations formally restricted by the Board. The use of these funds requires approval from the Board of Directors.

Revenue Recognition

The Organization follows the deferral method of accounting for contributions, which include donations and government grants.

Revenue from unrestricted donations, fundraising, and participant fees is recognized when it is received.

Revenue derived from grants and externally restricted donations is recognized when the related expenditures have been made. Funds received for which the related expenditures have not been made are recorded as deferred revenue.

Externally restricted contributions for amortizable capital assets are deferred and amortized over the life of the related capital asset.

Investment income is recognized when earned.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and cashable guaranteed investment certificates.

March 31, 2022

1. Significant Accounting Policies (Continued)

Capital Assets

Capital assets are stated at cost less accumulated amortization. Contributed capital assets are recorded at fair value at the date of the contribution. Amortization is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Furniture and equipment - 5 years
Computer equipment - 3 years
Vehicle - 5 years

Leasehold improvements are amortized on a straight-line basis as follows:

195 Ferguson Avenue North- 5 years155 Queen Street North- 5 years1900 Main Street West- 5 years52 Catharine Street- 10 years

When a capital asset no longer contributes to the Organization's ability to provide services, its carrying amount is written down to its residual value.

Contributed Materials and Services

Volunteers contribute extensive time each year to assist the Organization in carrying out its activities. Because of the difficulty of determining their fair value, contributed services are not recognized in these financial statements.

Due to the difficulty in determining the fair value of materials contributed to the Organization they are not recognized in the financial statements.

Financial Instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, equity instruments that are quoted in an active market are reported at fair value, with any unrealized gains and losses reported in revenue. All other financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issues of financial instruments are expensed for those items re-measured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Significant items subject to such estimates and assumptions include the carrying amount of capital assets. Actual results could differ from those estimates.

March 31, 2022

2. Restricted Cash and Investments

Board restricted cash and investments include term deposits, guaranteed investment certificates, corporate and government bonds and other fixed term securities, common shares, preferred shares and foreign securities. Restricted cash and investments with remaining maturities of less than one year in the amount of \$534,786 (2021 - \$593,478) are classified as restricted cash and short-term investments. Short-term fixed income investments bear interest between 1.83% and 3.15% (2021 - 1.25% and 3.25%). Investments with maturities greater than one year are classified as restricted long-term investments.

Restricted long-term investments consist of the following:

		2022		2021
	Cost	Market	Cost	Market
Fixed income Common shares Preferred shares Foreign securities	\$ 2,902,672 1,498,124 222,255 168,853	\$ 2,801,530 1,855,769 232,255 168,119	\$ 1,728,337 1,026,782 249,071 168,853	\$ 1,793,694 1,195,161 255,233 178,689
	\$ 4,791,904	\$ 5,057,673	\$ 3,173,043	\$ 3,422,777

Restricted long-term fixed income investments have maturity dates that range from June 2023 to June 2025 (2021 - April 2022 to June 2025) and bear interest between 1.94% and 3.94% (2021 - 1.83% and 4.54%).

The Organization's investments are managed by a third party investment manager and investments in the portfolio are made in accordance with the Organization's investment policy as approved by the Board established by the Finance and Risk Committee. The objective of the investment policy is to preserve capital and obtain modest growth, while minimizing volatility of the portfolio.

The Organization manages its portfolio investments based on its cash flow needs and with a view to optimising its investment income within an appropriate level of risk.

March 31, 2022

3.	Capital Assets					
		_		2022		2021
			Cost	cumulated mortization	Cost	ccumulated mortization
	Furniture and equipment Computer equipment Leasehold improvements	\$	920,935 337,307	\$ 757,669 335,120	\$ 770,917 334,028	\$ 676,897 312,244
	- Main Leasehold improvements		598,691	268,066	578,683	183,622
	- Ferguson Leasehold improvements		263,299	263,299	263,299	263,299
	- Queen Leasehold improvements		405,412	376,722	405,412	357,524
	- Catharine		672,444	566,914	672,444	490,781
	Vehicle	_	35,449	26,587	35,449	19,498
		\$	3,233,537	\$ 2,594,377	\$ 3,060,232	\$ 2,303,865
	Net book value			\$ 639,160		\$ 756,367

4. Operating Loan

The Organization has an operating line of credit of \$900,000 with the Royal Bank of Canada. As collateral, the Organization has provided a general security agreement covering all assets. Interest is charged at the bank's prime rate plus 0.9%. As at March 31, 2022, the outstanding loan amount was \$Nil (2021 - \$Nil).

5. Deferred Revenue

Included within deferred revenue are the following:

	 2022	2021
City of Hamilton	\$ 133,461	\$ 464,323
Foundations	131,360	193,758
Government of Canada	3,014	3,014
Government of Ontario	13,714	302,400
Newcomer Fund	31,725	77,741
Other	138,680	192,468
Region of Halton	55,000	-
The United Church of Canada	 29,459	54,922
	\$ 536,413	\$ 1,288,626

March 31, 2022

6. Deferred Capital Contributions

Deferred capital contributions represent the unamortized amount of grants and donations received for the purchase of capital assets. The changes in the deferred capital contributions balance are as follows:

	2022		2021	
Balance, beginning of year Contributions received during the year Amount amortized during the year	\$	573,644 81,238 (196,262)	\$ 704,795 39,845 (170,996)	
Balance, end of year	\$	458,620	\$ 573,644	

7. Board Restricted Net Assets

The Board has historically passed motions to restrict a portion of interest earned on board restricted net assets and the excess of revenue over expenses from operations. During the year, donations from various estates of \$Nil (2021 - \$Nil) were restricted in accordance with the Board policy of restricting individual donations in excess of \$10,000. During the year, the Board granted scholarships of \$Nil (2021 - \$Nil) from interest and investment income related to board restricted net assets.

8. Endowments

Investment income generated from endowments must be used in accordance with the various purposes established by the donors. Management ensures, as part of its fiduciary responsibilities, that all funds received with a restricted purpose are expended for the purpose for which they were intended.

9.	Community Donations and Grants		
Ο.	Community Domainons and Crame	 2022	2021
	Individuals Local churches Hamilton Community Foundation United Way Groups and organizations Special events Corporate donations	\$ 360,115 57,074 77,814 178,191 981,528 120,814 42,459	\$ 490,262 64,475 94,500 263,131 790,983 123,598 43,571
		\$ 1,817,995	\$ 1,870,520

March 31, 2022

10. Donated Goods

The Organization receives donations in the form of goods for use in its programs. Based on management's estimate, the approximate value of goods received during the year was \$34,927 (2021 - \$34,632). No amount has been recorded in the financial statements for these donated goods.

11. Commitments

The Organization has operating leases for its various locations with aggregate minimum annual payments for the next four years as follows:

2023	\$ 331,730
2024	149,949
2025	49,932
2026	22,600

12. Employee Retirement Program

The Organization has established a RRSP benefit program available to full-time employees upon completion of one year of service. The Organization will contribute 2% of the individual employee's salary into a group RRSP plan. During the year, \$121,164 (2021 - \$107,119) was expensed within salaries and benefits on the Statement of Operations in connection with this program. Employees may also contribute to the group RRSP plan through payroll, directly deducted off of their biweekly pay.

March 31, 2022

13. Licensed Childcare

The Organization provides licensed childcare services in the City of Hamilton. Revenue and expenses associated with running the licensed childcare is as follows:

	_	2022		2021
Revenue Parent fees Fee subsidy Wage subsidy Expansion funding Fundraising	\$	196,229 366,645 159,923 47,666 335,495	\$	94,017 389,985 103,960 84,589 62,246
	\$	1,105,958	\$	734,797
Fynance				
Expenses Administrative fees Business insurance Catering Cleaning supplies COVID-19 Employee benefits Expansion Food Office and general supplies Program supplies Rent Staff training and development Telephone Travel Wages and salary WSIB premium	\$	103,224 3,000 23,888 420 2,099 111,975 47,666 23,697 1,542 18,989 33,901 8,555 3,584 180 715,725 7,513	\$	25,606 3,000 5,312 1,348 5,757 81,750 84,589 11,243 969 16,004 31,706 3,548 680 458,166 5,119
	\$	1,105,958	\$	734,797

March 31, 2022

14. Financial Instruments

Liquidity Risk

Liquidity risk is the risk that the Organization will not be able to meet its financial obligations as they come due. The Organization manages its liquidity risk by monitoring its operating requirements and maintaining available credit facilities. The Organization prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations. This risk has not changed from the prior year.

Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates. The Organization is exposed to this risk through its interest bearing investments. Interest rate risk is managed by the Organization through construction of a portfolio of fixed yield investments with varying maturity and interest rates. Additionally, the Organization's policy is to hold the fixed yield investments until maturity in order to realize the coupon value of the instrument. This risk has not changed from the prior year.

Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization's most significant exposure to credit risk is its accounts receivable.

Market Risk

Market risk arises from the possibility that changes in market prices will affect the level of investments held by the Organization. The Organization is subject to market risk on its restricted investments. The values of these restricted investments will fluctuate as a result of changes in market prices or other factors affecting the values of the investments.

15. COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of COVID-19 a pandemic, resulting in economic uncertainties. Many of the Organizations programs are considered essential and continued to operate throughout the pandemic.

During the year, the Organization received funding from various municipal and provincial government departments related to COVID-19 response. The Organization received \$109,469 (2021 - \$918,952), from the Region of Halton to help run the Halton COVID-19 response and \$1,110,598 (2021 - \$790,962) from the City of Hamilton to run isolation centres. \$269,548 of funding received from the City of Hamilton has not yet been spent and is included in accounts payable to be returned to the funder.

Given the daily evolution of the COVID-19 pandemic and the global responses to curb its spread, the Organization is not able to fully estimate the effects of the COVID-19 pandemic on its results of operations, financial condition, or liquidity at this time.